

New Book

<i>Title</i>	<i>First Na</i>	<i>Last Na</i>	<i>Description</i>	<i>Category</i>	<i>Media</i>	<i>Price</i>	<i>Grant</i>
Coaching Skills for Managers & Supervisors 3-volume video set	Fred	Pryor	3-Videos	Leadership	Video	\$199.95	Humboldt
Dealing with Employee Discipline & Performance Problems 3-volume video set	Fred	Pryor		Leadership	Video	\$199.95	Humboldt
Exceptional Receptionist - 3-volume video set	Fred	Pryor	3 Videos	Growth/Su	Video	\$149.95	Humboldt
How to Deal with Negativity in the Workplace- 3 Videos	Fred	Pryor	3 Videos	Growth/Su	Video	\$199.95	Humboldt
Powerful Telephone Tips- 3 Videos	Fred	Pryor	3 Videos	Growth/Su	Video	\$199.95	Humboldt
Stand Up, Speak Out and Succeed (3 Videos)	Fred	Pryor	3 Videos	Communica	Video	\$149.95	Humboldt
How to Delegate Work and Ensure Its Done Right - 2 videos	Dick	Lohr	2 videos	Leadership	Video	\$149.95	Humboldt
21 Ways to Defuse Anger and Calm People Down	Michael	Staver		Communica	Cassette	\$59.95	Humboldt
Securing Your Organization's Future: A Complete Guide to Fundraising Strategies	Michael	Seltzer		In House	Book	\$34.95	Humboldt
Grantseeking on the Web	Kief	Schladwiel		In House	Book	\$29.95	Humboldt
How to Creat High-Impact Letters, Memos, and E-Mail	Pat	Cramer		Marketing	Book	\$15.00	Humboldt
How to Creat High-Impact Newsletters	Jane	Cleland		Marketing	Book	\$10.00	Humboldt
How to Say It at Work	Jack	Griffin			Book	\$15.95	Humboldt
8 Steps for Highly Effective Negotiation				Negotiating	Book	\$10.00	Humboldt
Hiring, Firing and everything in between Personnel Forms Book	James	Jenks		Employer g	Book	\$19.95	Humboldt
Financing Your Small Business	Entreprene		Book 3 of Entrepreneur Magazines Business Management Series	Manageme	Binder	\$60.00	Prime
Starting Your Own Business	Entreprene		Book 1 of Entrepreneur Magazines Business Management Series	Manageme	Binder	\$60.00	Prime
Successful Sales and Marketing	Entreprene		Book 4 of Entrepreneur Magazines Business Management Series	Manageme	Binder	\$60.00	Prime

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Creating a Successful Business Plan	Entreprene		Book 2 of Entrepreneur Magazines Business Management Series	Managemen	Binder	\$60.00	Prime
How to Start a Consulting Business	Entreprene			Specialty B	Binder	\$69.00	Prime
How to Start a Cleaning Service	Entreprene			Specialty B	Binder	\$69.00	Prime
Quality Customer Service	William	Martin		Employer g	Book	\$20.00	Booklegge
Ethics in Business	Robert	Maddux		Employer g	Book	\$20.00	Booklegge
Quality Interviewing- The 50 minute program	Dru	Scott		Employer g	Book	\$20.00	Booklegge
Customer Satisfaction- The other half of your job	Dru	Scott		Employer g	Book	\$20.00	Booklegge
Good Green Jobs	Joel	Makower		Growth/Su	Book	\$6.00	Donation
Food Manufacturing Practices in Food Processing				Specialty B	Book	\$10.00	Donation
Legal Issues for Small Business and NonProfit Agencies				Other Lega	Book	\$10.00	Donation
Marketing Your Small Business			Creating a competitive edge	Marketing	Book	\$10.00	Donation
The Instant Business Forms Book	Roger	Pring		Other Lega	Book	\$7.98	DeSantis
14 Must-Read Articles for Craft Business Survival				Specialty B	Pamphlet	\$12.95	AEDC
Math Smart for Business	Paul	Westbrook	Essentials of Managerial Finance	Finance	Book	\$12.00	DeSantis
Zingermans Guide to Giving Great Service	Ari	Weinzweig		Growth/Su	Book	\$10.00	
The Business of Art	Lee	Caplin	Survival guide for artists	Specialty B	Book	\$19.95	AEDC
Business Forms and Contracts for Crafts People	Leonard	DuBoff		Specialty B	Book	\$14.95	AEDC
The Law For Crafts People	Leonard	DuBoff		Specialty B	Book	\$12.95	AEDC
Grassroots Marketing	Shel	Horowitz	Getting noticed in a noisy world.	Marketing	Book	\$22.95	AEDC
Guerrilla Marketing	Jay	Levinson	Secrets for making big profits from your small business	Marketing	Book	\$13.00	AEDC
Zingermans Staff Guide			Employee handbook From The Famous Zingerman Deli	Employer g	Book	\$10.00	
Ripples From the Zambezi copy 2	Ernesto	Sirolli		Growth/Su	Book	\$14.95	
The 7 Habits of Highly Effective People	Stephen	Covey	Principle centered approach for solving problems	Growth/Su	Book	\$12.00	

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Communicating	Anita	Taylor		Growth/Su	Book	\$17.35	Trask
The Art of Public Speaking	Stephen	Lucas		Growth/Su	Book	\$21.85	Trask
International Dimensions of Marketing	Vern	Terpstra		Foreign Tra	Book	\$17.95	Trask
International Business: Environments and Operations	John	Daniels		Foreign Tra	Book	\$54.95	Trask
Public Speaking	Michael & S	Osborn		Growth/Su	Book	\$24.20	Trask
Community Wisdom	Maury Form	Robin Robe		Economic	Book	\$3.20	Donation
The Small Business Handbook: A Comprehensive Guide to Starting and Running Your Own Business	Irving	Burstiner		Business S	Book	\$18.00	Donation
The Seed Handbook: The feminine way to create business.	Lynne	Franks		Women In	Book	\$16.95	Prime
Sticky Wisdom: How to Start a Creative Revolution at Work	Capstone			Organizatio	Book	\$16.95	Prime
Small Business Business Financial Guide				Finance	Book	\$5.00	Donation
Promotion Management and Marketing Communications	Terence	Shimp		Marketing	Book	\$47.25	Trask
Fifth Discipline, The			The art and practice of the learning organization.	Leadership	Book	\$19.95	Donation
Challenge of Organizational Change, The				Growth/Su	Book	\$35.00	Donation
Analysis for Financial Management				Finance	Book	\$48.75	Donation
Competing for the Future				Organizatio	Book	\$24.95	Donation
Management of Human Resources, The			Basic principles of Human Resource Management.	Employer g	Book	\$65.00	Donation
Personnel/ Human Resource Management				Employer g	Book	\$51.95	Donation
Oganization Theory and Design				Organizatio	Book	\$24.76	Donation
Principle of Corporate Finance				Finance	Book	\$42.95	Donation
Financial Accounting	Belverd	Needles, Jr.		Finance	Book	\$33.95	Donation

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Cost Accounting				Finance	Book	\$59.95	Donation
Business Research Methods				Organizatio	Book	\$27.95	Donation
Learn How to Speak with Impact			Making successful business presentations	Growth/Su	Book	\$9.95	Donation
Labor - Managemnt Relations				Other Lega	Book	\$33.95	Donation
Leadertship Challenge, The				Leadership	Book	\$12.50	Donation
Creativity in Business				Growth/Su	Book	\$16.95	Donation
Tao of Time			Time management	Organizatio	Book	\$19.95	Donation
Consultant & Independent Contractor Agreements	Nolo Press			Other Lega	Book	\$20.97	
Success for Less: 100 Low Cost Businesses You Can Start Today	Bob & Terr	Adams		Business S	Book	\$22.18	SBDC
Su Dineros	Jessee	Warren	Spanish	Growth/Su	Book	\$8.95	SBDC
Business Start-up Guide for Corporations			Everything you need to incorporate in California	Record Ke	Book	\$10.00	
Coin Laundry	Entreprene		Start-up guide	Specialty B	Book	\$69.00	
Your Business Plan	Dennis	Sargent		Business S	Book	\$10.00	
Incorporating in California Without a Lawyer	W. Dean	Brown		Other Lega	Book	\$24.95	
Financial Studies of the Small Business	Grant	Lacerte	The only standards available for small businesses Capitalized \$1 million and under	Finance	Report	\$136.00	Ecomm
Actitud De Vencedor	John	Maxwel	Spanish	Growth/Su	Book	\$8.79	SBDC
6 claves para lograr el éxito mediante el servicio al cliente		Myers, Blan	Spanish: This book is a guide to help you learn and practice service skills in six key areas: attitude, communication, product knowledge, appearance, personal standards, and initiative.	Growth/Su	Book	\$9.95	SBDC
Desarrolle Los Líderes Que Están Alrededor De Usted	John	Maxwell	Spanish	Leadership	Book	\$8.79	SBDC
The Best Home Businesses for the 21st Century	Paul, Sarah	Edwards	: The Inside Information You Need to Know to Select a Home-Based Business That's Right for You	Business S	Book	\$12.57	SBDC
Built to Last		Collins, Porr	Successful Habits of Visionary Companies	Growth/Su	Book	\$18.87	SBDC
Nos veremos en la cumbre	Zig	Ziglar	Spanish	Leadership	Book	\$13.97	SBDC
Business: The Ultimate Resource	Perseus Pu			Miscellane	Book	\$35.97	SBDC

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The Contract and Fee-Setting Guide for Consultants and Professionals	Howard	Shenson		Specialty B	Book	\$24.47	SBDC
Getting Started in Consulting Alan Weiss; Paperback; @ each	Alan	Weiss		Specialty B	Book	\$13.97	SBDC
The Essential Drucker Peter F. Drucker; Hardcover; @ \$ each	Peter	Drucker	In One Volume the Best of Sixty Years of Peter Drucker's Essential Writings on Management	Manageme	Book	\$21.00	SBDC
Webster's New World Spanish Dictionary			Spanish/English English/Spanish	Miscellane	Book	\$10.36	SBDC
Marketing Estrategico	Alberto	Wilensky	Spanish	Marketing	Book	\$21.00	SBDC
Fish!	Stephen	Lundin	Spanish	Manageme	Book	\$12.00	SBDC
Preparacion Del Plan De Marketing	David	Parmerlee	Spanish	Marketing	Book	\$18.00	SBDC
Preparacion Del Plan De Marketing	Marguerite	Kirk		Growth/Su	Book	\$10.47	SBDC
Free Money to Change Your Life	Matthew	Lesco	? Guy ?	Miscellane	Book	\$37.95	SBDC
Franchising 101	Ann	Dugan	The Complete Guide to Evaluating, Buying and Growing Your Franchised Business	Specialty B	Book	\$16.07	SBDC
Successful Independent Consulting	Douglas	Florzak	Turn Your Career Experience into a Consulting Business	Specialty B	Book	\$17.95	SBDC
How to Make Your Business Run Without You	Susan	Carter	Streamline Your Business Operations to Pave the Way for More Business, Bigger Profits, and a Business that	Growth/Su	Book	\$38.00	SBDC
The Basic Guide to Pricing Your Craftwork	James	Dillehay		Specialty B	Book	\$10.36	SBDC
e-Business-	Entreprene	Start Up Gu	\$45 Billion! That's how much money e-commerce businesses are expected to generate in sales this year alone. Want to get in on the action? This handy guide will show you how. Inside you'll find everything you need to know to create a successful dotcom busi	Specialty B	Binder	\$69.00	SBDC
Crafts Business	Entreprene	Start Up Gu	If you're creative and enjoy working with your hands, a crafts business could be your path to financial independence. With a minimal investment you can start grossing up to \$100,000 a year doing something you love. Our guidewill tell you how to get starte	Specialty B	Binder	\$69.00	SBDC
Consulting Service	Entreprene	Start Up Gu	Every industry uses consultants. And many consultants make up to \$1,000 a day. Chances are, you've got specialized knowledge or expertise corporations, entrepreneurs and individuals will be willing to pay for.	Specialty B	Binder	\$62.10	SBDC

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Clothing Store Business	Entreprene	Start Up Gu	You will learn in this business guide, that the secret to success in the apparel business is location, knowing the tastes of your market, and money - and as you'll also learn, not necessarily in that order. These are the basic ingredients of a profitable	Specialty B	Binder	\$69.00	SBDC
Starting Your Own Business	Entreprene	Start Up Gu	Want to be your own boss but are not sure what business to start. Then this specially priced set is for you!	Business S	Binder	\$60.00	SBDC
Bringing Your Product To Market	Entreprene	Start Up Gu	Okay. You think you've got an idea for a terrific new product. Now, how do you turn that idea in a money-making reality? Our guide to Bringing Your Product to Market is the place to start.	Business S	Binder	\$69.00	SBDC
Retail Store	Entreprene	Start Up Gu	Retailing is one of the fastest-growing segments of the economy. As one of the nation's largest employers, the retail industry provides an excellent business opportunity for you.	Specialty B	Binder	\$69.00	SBDC
Import/Export Business	Entreprene	Start Up Gu	The world is your oyster. And we'll show you how to crack it open with this best selling guide. As a top import/export agent, you can net a healthy six-figure income by matching buyers and sellers from around the globe, right from your home.	Specialty B	Binder	\$69.00	SBDC
Restaurant and Five Other Food Businesses	Entreprene	Start Up Gu	Americans spend nearly \$175 billion a year eating out. And that number's going up. Today, independent restaurateurs are making hundreds of thousands of dollars a year. Our guide covers the ins and outs of running a typical restaurant as well as five speci	Specialty B	Binder	\$62.10	SBDC
Practical Math	Jeffrey	Slater	Business Math Principles	Finance	Book	\$15.02	E-Com
The Basic Guide to Selling Arts & Crafts	James	Dillehay		Specialty B	Book	\$10.47	SBDC
Secrets to a Successful Greenhouse and Horticulture Business	Ted	Taylor	A Complete Guide to Starting and Operating A High-Profit Organic or Hydroponic Business	Specialty B	Binder	\$29.95	SBDC
Anatomía de un plan de negocio	Linda	Pinson	Spanish	Business S	Book	\$22.95	SBDC
Consultant & Independent Contractor Agreements	Stephen	Fishman		Other Lega	Book	\$20.97	SBDC
Home Based Business				Specialty B	Video	\$1.00	
Rep. Frank Riggs Economic Development				Economic	Video	\$1.00	

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Making Your Business Work: Meeting Today's Challenges & Revitalizing Main Street: A Conference For Leaders In Business (copy 2)				Economic	Video	\$1.00	
Making Your Business Work: Meeting Today's Challenges & Revitalizing Main Street: A Conference For Leaders In Business (Copy 1)				Economic	Video	\$1.00	
Great American Main Street Awards Update				Economic	Video	\$1.00	
Writing Your Business Plan And Sources Of Financing: What Is Accounting?				Record Ke	Video	\$1.00	
The Stirring Provocative World Of Basic Accounting				Record Ke	Video	\$1.00	
Record Keeping				Record Ke	Video	\$1.00	
Income Statement				Record Ke	Video	\$1.00	
The Income Statement				Record Ke	Video	\$1.00	
How To Use QuickBooks #!				Record Ke	Video	\$1.00	
Cash Flow Management				Record Ke	Video	\$1.00	
Cash Flow				Record Ke	Video	\$1.00	
Balance Sheet				Record Ke	Video	\$1.00	
The Balance Sheet				Record Ke	Video	\$1.00	
The Accounting Equation				Record Ke	Video	\$1.00	
From Zero To Sixty In Thirty Days (copy 2)				Technolog	Video	\$1.00	
From Zero To Sixty In Thirty Days (copy 1)				Technolog	Video	\$1.00	
Virtual Offices And Alternative Workplaces				Technolog	Video	\$1.00	
Roadmap To The Internet				Technolog	Video	\$1.00	
1-2-3 Release 2.3				Technolog	Video	\$1.00	
OmniPage Pro 8.0 Training Video				Technolog	Video	\$1.00	
Learn! Microsoft Windows 95				Technolog	Video	\$1.00	

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Getting Started With 1-2-3 Realease 2.3				Technolog	Video	\$1.00	
Safety Training For New Employees				Safety	Video	\$1.00	
Safety Duties Of Managers				Safety	Video	\$1.00	
Cal/OSHA Consultation California Division Of Occupational Safety & Health				Safety	Video	\$1.00	
Social Security The Employer's Perspective Annual Wage Reporting				Employer g	Video	\$1.00	
Making Your Business Work: Meeting Today's Challenges & The Americans With Disabilities Act: Compliance Strategies For Small Businesses				Employer g	Video	\$1.00	
Dealing With Sexual Harassment In The Work Place				Employer g	Video	\$1.00	
Hiring & Firing Things You Need To Know				Employer g	Video	\$1.00	
Critical Links: Names And Social Security Numbers				Employer g	Video	\$1.00	
Employer Year End Reporting: Completing And Filing W-2/W-3 Annual Wage Reports				Employer g	Video	\$1.00	
Making Your Business Work: Business Owner Tax Update				Tax	Video	\$1.00	
Striking Gold In California				Tax	Video	\$1.00	
Venturing The Entrepreneurial Challenge: Managing Adversity, Agricultural Entrpreneurs, The Personal Side, The Innovators				Miscellane	Video	\$1.00	
Seminars For Small Business				Miscellane	Video	\$1.00	
Stop That Thief! (copy 2)				Miscellane	Video	\$1.00	
Stop That Thief! (copy 1)				Miscellane	Video	\$1.00	

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Small Business Innovation Research (SBIR) Program				Miscellane	Video	\$1.00	
New England Today				Miscellane	Video	\$1.00	
Making Your Business Work: Meeting Today's Challenges & Revitalizing Main Street: A Conference For Leaders In Business				Miscellane	Video	\$1.00	
Future Communities 2 Market				Miscellane	Video	\$1.00	
Explore California's Redwood Coast				Miscellane	Video	\$1.00	
State Of California Employment Training Panel				Miscellane	Video	\$1.00	
Energy Workshop				Miscellane	Video	\$1.00	
Are You An Entrepreneur?				Miscellane	Video	\$1.00	
CBSI Computer Business Service Tour				Miscellane	Video	\$1.00	
Venturing The Entrepreneurial Challenge : Financing Growth, Managing Growth, The Human Challenge				Growth/Su	Video	\$1.00	
Successful Strategies For Business Tackling The Rising Cost Of Employee Benefits				Manageme	Video	\$1.00	
Successful Strategies For Business Town Hall Meeting For Small Business Owners With Senator Christopher Bond				Manageme	Video	\$1.00	
More Time: More Money: Getting It All Done (copy 2)				Manageme	Video	\$1.00	
More Time: MoreMoney: Getting It All Done (copy 1)				Manageme	Video	\$1.00	
Making Your Business Work: Meeting Today's Challenges Battling Workers' Compensation Costs				Manageme	Video	\$1.00	

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How To Give Exceptional Customer Service Volume 3: More Ways To Make Customer Contacts Positive And Profitable				Manageme	Video	\$1.00	
How To Give Exceptional Customer Service Volume Two: How To Satisfy Even Your Most Difficult Customers				Manageme	Video	\$1.00	
How To Give Exceptional Customer Service Volume One: How To Build Your Service Image And Customer Loyalty				Manageme	Video	\$1.00	
Communicate Collaborate Cooperate				Communica	Video	\$1.00	
Communicate Collaborate Cooperate (copy 2)				Communica	Video	\$1.00	
Communicate Collaborate Cooperate (copy 1)				Communica	Video	\$1.00	
The Business Plan				Business S	Video	\$1.00	
How To Start & Operate Your Own Business				Business S	Video	\$1.00	
You And Your Banker				Finance	Video	\$1.00	
Writing Your Business Plan And Sources Of Financing: Understanding Your Financial Statements				Finance	Video	\$1.00	
Writing Your Business Plan And Sources Of Financing: Sources Of Funding/Loan Application				Finance	Video	\$1.00	
Writing Your Business Plan And Sources Of Financing: Bringing Your Financials To Life				Finance	Video	\$1.00	
Rural Venture Capital Network				Finance	Video	\$1.00	
Loan Proposal				Finance	Video	\$1.00	
Control Of Working Capital				Finance	Video	\$1.00	
Buying & Selling A Business				Finance	Video	\$1.00	

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The Balance Sheet Barrier				Finance	Video	\$1.00	
Successful Strategies For Business Alternative Sources Of Financing				Finance	Video	\$1.00	
Selling What You Make (copy 2)	JoAnn	Schuch		Retail	Video	\$1.00	
Selling What You Make (copy 1)	JoAnn	Schuch		Retail	Video	\$1.00	
Bill Bartsch Taking Your Product To Market				Retail	Video	\$1.00	
Bill Bartsch Product To Market 2nd Session				Retail	Video	\$1.00	
Product To Market 3/99 (copy 2)				Retail	Video	\$1.00	
Product To Market 3/99 (copy 1)				Retail	Video	\$1.00	
Patti Peters 6/22/99 (copy 2)				Retail	Video	\$1.00	
Patti Peters 6/22/99 (copy 1)				Retail	Video	\$1.00	
Patti Peters 6/21/99 (copy 2)				Retail	Video	\$1.00	
Patti Peters 6/21/99 (copy 1)				Retail	Video	\$1.00	
Retail Promotion Strategies				Retail	Video	\$1.00	
Venturing The Entrepreneurial Challenge: Up And Running, Marketing And Sales, Market And Product Expansion				Marketing	Video	\$1.00	
Promotion (copy 2)				Marketing	Video	\$1.00	
Promotion (copy 1)				Marketing	Video	\$1.00	
Power Marketing	Jody	Honor		Marketing	Video	\$1.00	
Advertising That Sells				Marketing	Video	\$1.00	
Displays That Sizzle (copy 2)				Marketing	Video	\$1.00	
Displays That Sizzle (copy 1)				Marketing	Video	\$1.00	
Marketing: Winning Customers With A Workable Plan				Marketing	Video	\$1.00	
Marketing Plan				Marketing	Video	\$1.00	

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Marketing/The Business Plan				Marketing	Video	\$1.00	
How To Find New Customers & Increase Your Sales				Marketing	Video	\$1.00	
High Tech High Return Marketing (copy 2)				Marketing	Video	\$1.00	
High Tech High Return Marketing (copy 1)				Marketing	Video	\$1.00	
The Golden Envelope				Marketing	Video	\$1.00	
Finding New Customers For Your Business				Marketing	Video	\$1.00	
Store Layout And Design (copy 2)				Marketing	Video	\$1.00	
Store Layout And Design (copy 2)				Marketing	Video	\$1.00	
Seasonal Merchandise Planning Inventory Control Series (copy 2)				Marketing	Video	\$1.00	
Seasonal Merchandise Planning Invenrory Control Series (copy 1)				Marketing	Video	\$1.00	
The Business Of Customers (copy 2)				Marketing	Video	\$1.00	
The Business Of Customers (copy 1)				Marketing	Video	\$1.00	
Dairy Goat Info.				Specialty B	Pamphlet	\$1.00	
Food, Fiber, & Flowers				Reports/Re	Book	\$1.00	
Goat Care Practices				Specialty B	Book	\$1.00	
Final Report Humboldt County Local Industrial Suitability Study & Community Strategy (copy 3)				Reports/Re	Book	\$1.00	
RMA Annual Statement Studies 2000-2001				Safety	Book	\$1.00	
Working Your Woods				Miscellane	Book	\$1.00	
Wholesale Distribution Business				Specialty B	Binder	\$1.00	
Tofu Shop				Reports/Re	Binder	\$1.00	
The Restaurant Planning Guide	Peter	Rainsford		Specialty B	Book	\$1.00	
Raising Milk Goats Successfully	Gail	Luttman		Specialty B	Book	\$9.95	

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Old Growth Redwood Recycling Study				Reports/Re	Book	\$1.00	
National Wood Recycling D				Directories	Book	\$1.00	
The 2nd Edition Home Based Entrepreneur	Linda	Pinson		Specialty B	Book	\$19.95	
Home Based Business Guide (copy 2)	P.B.	Jackson		Specialty B	Book	\$1.00	
Home Based Business Guide (copy 1)	P.B.	Jackson		Specialty B	Book	\$1.00	
A Guide To Exporting Solid Wood Products				Foreign Tra	Book	\$1.00	
Going Professional A Woodworker's Guide	Jim	Tolpin		Specialty B	Book	\$14.95	
California Hardwood Product Manufacturers 1999 Directory				Directories	Book	\$1.00	
California Hardwoods And Non-Timber Forest Products				Directories	Book	\$1.00	
The Business Side Of Creativity	Cameron	Foote		Specialty B	Book	\$25.00	
Bed And Breakfast				Specialty B	Binder	\$1.00	
Apparel Shop Entrepreneurship				Specialty B	Book	\$1.00	
Wholesale Distribution Business				Specialty B	Binder	\$1.00	
Specialty Travel And Tours				Specialty B	Binder	\$1.00	
Seminar Promotion				Specialty B	Binder	\$1.00	
Mail Order				Specialty B	Binder	\$1.00	
Information Broker				Specialty B	Binder	\$1.00	
Import/Export Business				Specialty B	Binder	\$69.00	
Freight Broker				Specialty B	Binder	\$1.00	
Family Hair Salon				Specialty B	Binder	\$1.00	
Consulting				Specialty B	Binder	\$1.00	
Child Care Service				Specialty B	Binder	\$1.00	
Su Dineros				Specialty B	Binder	\$1.00	
Comprehensive Business Codes Of The Hoopa Valley Tribe 1998				Directories	Binder	\$1.00	
The Modern Rules Of Order	Donald	Tortorice		Directories	Book	\$1.00	

<i>Title</i>	<i>First Na</i>	<i>Last Na</i>	<i>Description</i>	<i>Category</i>	<i>Media</i>	<i>Price</i>	<i>Grant</i>
Robert's Rules Of Order Revised	Henry	Robert		Directories	Book	\$4.95	
Webster's Ninth New Collegiate Dictionary				Directories	Book	\$1.00	
North American Industry Classification System				Directories	Book	\$1.00	
Small Business Sourcebook Volume 2				Directories	Book	\$1.00	
Small Business Sourcebook Volume 1				Directories	Book	\$1.00	
SBA Business Development Publications				Directories	Binder	\$1.00	
Thomas Regional Industrial Buying Guide 2002				Directories	Book	\$1.00	
Small Business Handbook				Directories	Book	\$1.00	
PIN Pacific Incubation Network				Directories	Book	\$1.00	
The Office Companion				Directories	Book	\$1.00	
National Ad Directory Of American Business				Directories	Book	\$1.00	
2000-2001 National Business Incubation Association Member Directory				Directories	Book	\$1.00	
Minority Business & Professional Directory				Directories	Book	\$1.00	
SBC Pacific Bell Smart Yellow Pages				Directories	Book	\$1.00	
The ClimatesRight A Complete Guide To Business Resources In California				Directories	Book	\$1.00	
Thesrus California State Business Directory 2002-2003				Directories	Book	\$1.00	
California Media Directory				Directories	Book	\$1.00	
2001 Directory Of California Manufacturers				Directories	Book	\$1.00	
2000 Membership Directory CALED				Directories	Book	\$1.00	
1998 California Biomedical Resource Directory				Directories	Book	\$1.00	

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California Agri-Tourism Directory				Directories	Book	\$1.00
The Del Norte County 1998 Business Directory				Directories	Book	\$1.00
2001-2002 Construction Services Directory				Directories	Book	\$1.00
Business Resource Directory The North Coast				Directories	Book	\$1.00
Bureau Of Labor Statistics 1999 Customer Service Guide				Directories	Book	\$1.00
Your Business Plan Instructor's Guide	Dennis	Sargent		In House	Binder	\$1.00
Tilling The Soil Of Opportunity Instructor's Manual				In House	Binder	\$1.00
Tilling The Soil Of Opportunity	Cameron	Wold		In House	Binder	\$1.00
Policy And Procedures Manual				In House	Binder	\$1.00
Nx Level Entrepreneur Instructor's Manual				In House	Binder	\$1.00
Nx Level Business Plan Workbook & Resource Guide				In House	Binder	\$1.00
Nx Level Guide For Entrepreneurs	David	Wold		In House	Book	\$1.00
The California Non Profit Corporation Handbook	Anthony	Mancuso		In House	Book	\$29.95
Guide To Non Profit Corporations				In House	Binder	\$1.00
Guide For Consultants (copy 3)				In House	Book	\$1.00
Guide For Consultants (copy 2)				In House	Book	\$1.00
Guide For Consultants (copy 1)				In House	Book	\$1.00
Guide To Federal Funding For Governments & Nonprofits Volume 2				In House	Binder	\$1.00
Creating And Implementing Your Strategic Plan	John	Bryson		In House	Book	\$1.00

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California Small Business Development Center Program				In House	Binder	\$1.00	
Business Entrepreneurship Class				In House	Binder	\$1.00	
Th Budget Building Book For Nonprofits	Murray	Dropkin		In House	Book	\$24.95	
Wolf Creek Education Center Business Operations Plan				Reports/Re	Book	\$1.00	
Western Entrepreneurial Network Review Of Programming 1998 Final Report	Jim	Chrisman		Reports/Re	Book	\$1.00	
Redwood National And State Parks Volume 2				Reports/Re	Book	\$1.00	
Redwood National And State Parks Volume 1				Reports/Re	Book	\$1.00	
Meaningful Chaos				Reports/Re	Book	\$1.00	
Final Program Environmental Impact Report				Reports/Re	Book	\$1.00	
Final Report Humboldt County Local Industrial Suitability Study & Community Strategy (copy 2)				Reports/Re	Book	\$1.00	
Final Report Humboldt County Local Industrial Suitability Study & Community Strategy (copy 1)				Reports/Re	Book	\$1.00	
Report Of The Humboldt County AD HOC Committee On Big Box Development				Reports/Re	Book	\$1.00	
Humboldt County's Forest Resource Dollars				Reports/Re	Book	\$1.00	
Financial Incentives For Stewardship Of Nonindustrial Private Forestland In Humboldt County				Reports/Re	Book	\$1.00	
Community Development Block Grant Earthquake Fault				Reports/Re	Book	\$1.00	
Coastal Zoning Regulations				Reports/Re	Book	\$1.00	

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Revised Draft 2000-02 Regional Transportation Plan				Transporta	Book	\$1.00	
2000-02 Regional Transportation Plan Humboldt Co.				Transporta	Book	\$1.00	
A Guide To Regional Transportation Planning				Economic	Pamphlet	\$1.00	
Eureka Intermodal Transportation Center				Transporta	Book	\$1.00	
What Businesses Make Sense For Humboldt County?				Economic	Binder	\$1.00	
Waterfront Revitalization 1993				Economic	Binder	\$1.00	
Strategic Planning For Economic Development				Economic	Book	\$1.00	
The State Local Fiscal Relationship In California	J. Fred	Silva		Economic	Book	\$1.00	
Socioeconomic Data For Understanding Your Regional				Economic	Book	\$1.00	
Shaping A Region's Future	William	Dodge		Economic	Binder	\$1.00	
Prosperity: The North Coast's Strategy Volume 1				Economic	Book	\$1.00	
Prosperity! The North Coast Strategy (copy 3)				Economic	Book	\$1.00	
Prosperity! The North Coast Strategy (copy 2)				Economic	Book	\$1.00	
Prosperity! The North Coast Strategy (copy 1)				Economic	Book	\$1.00	
Principles Of Credit Analysis				Finance	Book	\$1.00	
1997 Occupational Outlook Report				Economic	Book	\$1.00	
Humboldt Co. Occupational Outlook Report 99-2001				Economic	Book	\$1.00	
Humboldt County 2001(copy 3)				Economic	Book	\$1.00	
Humboldt County 2001 (copy 2)				Economic	Book	\$1.00	
Humboldt County 2001 (copy 1)				Economic	Book	\$1.00	

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2001 Humboldt County Economic Demographic Almanac				Economic	Book	\$1.00	
Hometown Discovery				Economic	Book	\$1.00	
Forging The Incubator	Robert	Meeder		Economic	Book	\$1.00	
Enterprise Committee Application 1994				Economic	Binder	\$1.00	
Education For Sustainability				Economic	Book	\$1.00	
Economic Impacts Assessment For New Retail Develop			copy 2	Economic	Book	\$1.00	
Economic Impacts Assessment For New Retail Develop			copy 1	Economic	Book	\$1.00	
Del Norte County Economic Demographic Profile				Economic	Book	\$1.00	
2002 Business Issues & Legislative Guide				Economic	Book	\$1.00	
Business Retention And Expansion				Economic	Book	\$1.00	
Building Gateway Partnerships	Sue	Abbott		Economic	Binder	\$1.00	
Building Economically Competitive Communities				Economic	Book	\$1.00	
Best Practices In Rural Development				Economic	Book	\$1.00	
Women Business Owners				Women In	Book	\$1.00	
On Your Own A Womans Guide	Laurie	Zuckerman		Women In	Book	\$1.00	
Minding Her Own Business	Jan	Zobel		Women In	Book	\$16.95	
Minding Her Own Business 3rd Edition	Jan	Zobel		Women In	Book	\$10.95	
Enterprising Women				Women In	Book	\$1.00	
For Women Managaing Your Own Business	Linda	Mitchell		Women In	Book	\$1.00	
Keeping The Books New And Revised Fourth Edition	Linda	Pinson		Record Ke	Book	\$22.95	
Keeping The Books (copy 2)	Linda	Pinson		Record Ke	Book	\$1.00	
Keeping The Books (copy 1)	Linda	Pinson		Record Ke	Book	\$1.00	

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Cost Accounting For Small Manufacturers (copy 2)	R. Lee	Brummet		Record Ke	Book	\$1.00	
Cost Accounting For Small Manufacturers (copy1)	R. Lee	Brummet		Record Ke	Book	\$1.00	
Basic Guide to Family Child Care Record Keeping	Tom	Copeland		Record Ke	Book	\$1.00	
Accounting For Managers	William	Bruns Jr.		Record Ke	Book	\$1.00	
Web Wise	Sam	Crowe		Technolog	Book	\$19.95	
The Rural Community Information System Handbook			copy 2	Technolog	Book	\$1.00	
The Rural Community Information System Handbook			copy 1	Technolog	Book	\$1.00	
Northcoast Electronic Town				Technolog	Book	\$1.00	
Knowledge Groupware And The Internet	David	Smith		Technolog	Book	\$1.00	
How To Get Your Business On The Web	Fred	Steingold		Technolog	Book	\$29.99	
How To Buy A Personal Computer For Your Small Busi				Technolog	Book	\$1.00	
The E-Commerce Question And Answer Book (copy 2)	Anita	Rosen		Technolog	Book	\$19.95	
The E-Commerce Question And Answer Book (copy 1)	Anita	Rosen		Technolog	Book	\$19.95	
California Public Utilities Commission				Technolog	Book	\$1.00	
Guide For Manufacturing				Safety	Book	\$4.00	
Cal/Osha Organizer	James	Dufour		Safety	Binder	\$1.00	
Cal/Osha Handbook	James	Dufour		Safety	Book	\$1.00	
Cal/Osha Basics	James	Dufour		Safety	Book	\$1.00	
Cal/Osha Compliance In 10 Practical Steps	James	Dufour		Safety	Book	\$1.00	
California Regwatch				Safety	Binder	\$1.00	
2001 California Labor Law Digest Volume 1	Ellen	Savage		Safety	Book	\$1.00	
2001 California Labor Law Digest Volume 2	Ellen	Savage		Safety	Book	\$1.00	

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RMA Annual Statement Studies 2001-2002				Safety	Book	\$1.00	
Alert				Safety	Binder	\$1.00	
Writing Readable Warranties				Other Lega	Pamphlet	\$1.00	
What You Should Know Before You Hire A Contractor				Other Lega	Pamphlet	\$1.00	
Publications For Small Businesses				Other Lega	Pamphlet	\$1.00	
The Partnership Book (copy 2)	Denis	Clifford		Other Lega	Book	\$39.95	
Pre-Qualification Of Contractors Seeking To Bid				Other Lega	Pamphlet	\$1.00	
The Partnership Book (copy 1)	Denis	Clifford		Other Lega	Book	\$39.95	
The Musician's Business & Legal Guide	Mark	Halloran		Other Lega	Book	\$1.00	
Mail Order Rule				Other Lega	Pamphlet	\$1.00	
Mail Order Legal Guide	Erwin	Keup		Other Lega	Book	\$29.95	
LLC Maker User's Guide	Anthony	Mancuso		Other Lega	Book	\$1.00	
Legal Guide For Starting & Running A Small Busines	Fred	Steingold		Other Lega	Book	\$34.95	
Incorporating In Nevada Without A Lawyer	W. Dean	Brown		Other Lega	Book	\$24.95	
How To Collect When You Win A Lawsuit	Gini	Graham Sc		Other Lega	Book	\$22.95	
FDA's Handbook				Other Lega	Book	\$1.00	
California Professional & Business Handbook				Other Lega	Book	\$1.00	
California Permit Handbook 1997				Other Lega	Book	\$1.00	
Business Issues & Legislative Guide 2001				Other Lega	Book	\$1.00	
Federal Warranty Law				Other Lega	Pamphlet	\$1.00	
Business & Legal Forms For Photographers	Tad	Crawford		Other Lega	Book	\$18.95	
Business & Legal Forms For Graphic Designers	Tad	Crawford		Other Lega	Book	\$19.95	

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Business & Legal Forms For Authors	Tad	Crawford		Other Lega	Book	\$15.95	
Wage And Hour Manual (copy 2)	Richard	Simmons		Employer g	Book	\$1.00	
Wage And Hour Manual (copy 1)	Richard	Simmons		Employer g	Book	\$1.00	
Stopping Sexual Harassment: An Employer's Guide	Susan	Kemp		Employer g	Book	\$1.00	
Reports, Forms, Legal Documents, & Job Description				Employer g	Binder	\$1.00	
Personnel FAQ's				Employer g	Binder	\$1.00	
Labor Law Update				Employer g	Binder	\$1.00	
45 Effective Ways For Hiring Smart!	Pierre	Mornell		Employer g	Book	\$24.95	
Hire At Will				Employer g	Book	\$1.00	
Guide To Hiring Independent Contractors				Employer g	Book	\$1.00	
Employment Discrimination And EEO Practice Manual	Richard	Simmons		Employer g	Book	\$1.00	
2000 California Labor Law Digest Volume 1				Employer g	Book	\$1.00	
2000 California Labor Law Digest Volume 2	Ellen	Savage		Employer g	Book	\$1.00	
The Best Man For The Job May Be A Woman				Employer g	Pamphlet	\$1.00	
The Americans With Disabilities Act				Employer g	Pamphlet	\$1.00	
Tax Compliance For Tax-Exempt Organizations	Steven	Simpson		Tax	Book	\$125.00	
Tax Tips For The Graphic Arts Industry				Tax	Pamphlet	\$1.00	
Tax Tips For The Dining And Beverage Industry				Tax	Pamphlet	\$1.00	
Striking Gold In California				Tax	Pamphlet	\$1.00	
2000 Small Business Tax Workshop (copy 2)				Tax	Book	\$1.00	
2000 Small Business Tax Workshop (copy 1)				Tax	Book	\$1.00	

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Business Tax Kit (copy 2)				Tax	Book	\$1.00	
Business Tax Kit (copy 1)				Tax	Book	\$1.00	
The Art Of Deduction				Tax	Book	\$1.00	
Applying For Internal Revenue Code Section 501©3				Tax	Book	\$1.00	
Writing Business Plans For Recycling Enterprises				Miscellane	Book	\$1.00	
Toe To Toe With Wal- Mart, K-Mart	John	Zaport		Miscellane	Book	\$1.00	
The Stress Of Organizational Change	Price	Pritchett		Miscellane	Book	\$1.00	
Stop That Thief!				Miscellane	Pamphlet	\$1.00	
Power To Your Pocket	Rhonda	Mills		Miscellane	Book	\$1.00	
The Economic Benefits Of Recycling	Brenda	Platt		Miscellane	Pamphlet	\$1.00	
Decision Points In Developing New Products	Robert	James		Miscellane	Book	\$1.00	
Calm Down How To Manage Stress At Work	Barbara	Braham		Miscellane	Book	\$9.95	
Up Against The Wal- Marts	Don	Taylor		Growth/Su	Book	\$14.95	
2020 Vision	Stan	Davis		Growth/Su	Book	\$12.00	
Tactics The Art And Science Of Success	Edward	de Bono		Growth/Su	Book	\$17.95	
The Small Business Success Guide				Growth/Su	Magazine	\$1.00	
Seven Secrets To Small Business Success	Kent	Burnes		Growth/Su	Book	\$1.00	
The Roaring 2000's	Harry	Dent		Growth/Su	Book	\$25.00	
Ripples From The Zambezi	Ernesto	Sirolli		Growth/Su	Book	\$14.95	
The Popcorn Report	Faith	Popcorn		Growth/Su	Book	\$22.50	
Maximum Achievement	Brian	Tracy		Growth/Su	Book	\$22.00	
Leading At The Speed Of Growth	Katherine	Catlin		Growth/Su	Book	\$24.99	
How Wal Mart Is Destroying America	Bill	Quinn		Growth/Su	Book	\$9.95	
Growing Your Own Business	Gregory &	Kishel		Growth/Su	Book	\$11.00	

<i>Title</i>	<i>First Na</i>	<i>Last Na</i>	<i>Description</i>	<i>Category</i>	<i>Media</i>	<i>Price</i>	<i>Grant</i>
Faster Company	Patrick	Kelly		Growth/Su	Book	\$24.95	
The Executive Odyssey	Frederick	Harmon		Growth/Su	Book	\$19.95	
Break Throughs!	P. Rangana	Nayak		Growth/Su	Book	\$16.95	
Best Practices	Arthur	Andersen		Growth/Su	Book	\$25.00	
You Can Negotiate Anything	Herb	Cohen		Negotiating	Book	\$12.00	
You Can Get Anything You Want	Roger	Dawson		Negotiating	Book	\$17.95	
The Art Of Negotiating	Gerard	Nierenberg		Negotiating	Book	\$2.95	
The Self Defeating Organization	Robert	Hardy		Organizatio	Book	\$25.00	
The Organization Of The Future	Francis	Hesselbein		Organizatio	Book	\$1.00	
Liberation Management	Tom	Peters		Organizatio	Book	\$27.50	
Knowledge And Social Capital	Eric	Lesser		Organizatio	Book	\$1.00	
Strategic Planning	Fred	Fry		Manageme	Book	\$19.95	
Small Store Planning For Growth				Manageme	Book	\$1.00	
The Small Business Troubleshooter	Roger	Fritz		Manageme	Book	\$16.99	
Small Business Management Fundamentals	Dan	Steinhoff		Manageme	Book	\$1.00	
Small Business Management				Manageme	Book	\$1.00	
Personal Time Management	Marion	Haynes		Manageme	Book	\$1.00	
1001 Ways To Reward Employees	Bob	Nelson		Manageme	Book	\$9.95	
On Time On Budget	Sunny	Baker		Manageme	Book	\$1.00	
No Excuses Management	T.J.	Rogers		Manageme	Book	\$29.95	
Managing By Storying Around	David	Armstron		Manageme	Book	\$20.00	
Inventory Management Manufacturing Service				Manageme	Pamphlet	\$1.00	
Inventory And Scheduling Techniques Manufacturing				Manageme	Pamphlet	\$1.00	
How To Run Your Business So It Doesn't Run You	Linda	Leigh Franc		Manageme	Book	\$24.50	

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Hotel And Motel Management Operations	William	Gray		Manageme	Book	\$1.00	
Fundamentals Of Management	Donald	Miller		Manageme	Book	\$1.00	
Empowerment Takes More Than A Minute	Ken	Blanchard		Manageme	Book	\$20.00	
Effective Small Business Management	Norman	Scarboroug		Manageme	Book	\$1.00	
Business & Society	Archie	Carroll		Manageme	Book	\$1.00	
A Blueprint For Workforce Excellence Organizations				Manageme	Binder	\$1.00	
Organizations	James	Gibson		Leadership	Book	\$1.00	
Neanderthals At Work	Albert	Anderson		Leadership	Book	\$19.95	
Mastering The Art Of Creative Collaboration	Robert	Hargrove		Leadership	Book	\$24.95	
Leadership Jazz	Max	DePree		Leadership	Book	\$20.00	
If It Ain't Broke Break It	Robert	Kriegel		Leadership	Book	\$12.99	
The Creative Attitude	Roger	Schank		Leadership	Book	\$22.50	
The Charisma Factor	Robert	Richardson		Leadership	Book	\$1.00	
The Care & Feeding Of Ideas	James	Adams		Leadership	Book	\$16.95	
Building A Business The Buddhist Way	Geri	Larkin		Leadership	Book	\$12.95	
Boards That Make A Difference	John	Carver		Leadership	Book	\$1.00	
Professionally Speaking	Lilyan	Wilder		Communica	Book	\$16.95	
Making Effective Presentations	Robert	Nelson		Communica	Book	\$9.95	
Business Communication Today	Courtland	Bovee		Communica	Book	\$1.00	
Business And Administrative Communication	Kitty	Locker		Communica	Book	\$1.00	
A Briefing For Leaders	Robert	Dilenschnei		Communica	Book	\$23.00	
The Export Yellow Pages				Foreign Tra	Book	\$1.00	
The World Is Your Market	William	Delphos		Foreign Tra	Book	\$1.00	
Su Dineros				Foreign Tra	Pamphlet	\$1.00	
U.S. Export Assistance Center				Foreign Tra	Pamphlet	\$1.00	

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2000 Export Programs Guide (copy 3)				Foreign Tra	Pamphlet	\$1.00	
2000 Export Programs Guide (copy 2)				Foreign Tra	Pamphlet	\$1.00	
2000 Trade Export Guide (copy 1)				Foreign Tra	Pamphlet	\$1.00	
Taking On The World				Foreign Tra	Book	\$1.00	
Success In The Making				Foreign Tra	Pamphlet	\$1.00	
Nx Level Small Business Guide To Internation Trade	Julia	Rosen Prai		Foreign Tra	Book	\$1.00	
Review Of The Economic Situation Of Mexico copy 2				Foreign Tra	Pamphlet	\$1.00	
Review Of The Economic Situation Of Mexico copy 1				Foreign Tra	Pamphlet	\$1.00	
Passport				Foreign Tra	Pamphlet	\$1.00	
SBA Northern California Export Package				Foreign Tra	Pamphlet	\$1.00	
International Trade Resources Guide 4th Edition				Foreign Tra	Book	\$1.00	
International Trade Resources Guide (copy 2)				Foreign Tra	Book	\$1.00	
International Trade Resources Guide (copy 1)	Susanne	Stirling		Foreign Tra	Book	\$0.00	
International Trade Data Network				Foreign Tra	Book	\$1.00	
Jetro In America (copy 2)				Foreign Tra	Pamphlet	\$1.00	
Jetro In America (copy 1)				Foreign Tra	Pamphlet	\$1.00	
Hong Kong The City That Means Business (copy 2)				Foreign Tra	Pamphlet	\$1.00	
Hong Kong The City That Means Business (copy 1)				Foreign Tra	Pamphlet	\$1.00	
Handy Facts On U.S.-Japan Economic Relations				Foreign Tra	Pamphlet	\$1.00	
Facts About Korea				Foreign Tra	Book	\$1.00	
Facts About Korea (copy 1)				Foreign Tra	Book	\$1.00	

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Exporter's Guides To Federal Resources For Small B				Foreign Tra	Book	\$1.00	
Export Programs				Foreign Tra	Pamphlet	\$1.00	
Developing Skills For International Trade	JuDee	Benton		Foreign Tra	Binder	\$1.00	
Direct Marketing Guide To Canada (copy 2)				Foreign Tra	Book	\$1.00	
Direct Marketing Guide To Canada (copy 1)				Foreign Tra	Book	\$1.00	
Certificates Of Origin Resource Book				Foreign Tra	Book	\$1.00	
Center For International Trade Development				Foreign Tra	Pamphlet	\$1.00	
Breaking Into The Trade Game				Foreign Tra	Book	\$1.00	
A Basic Guide To Exporting				Foreign Tra	Book	\$1.00	
Patent It Yourself	David	Pressman		Inventions/	Book	\$29.95	
Nolo's Patents For Beginners	David	Pressman		Inventions/	Book	\$29.99	
Musicians Guide To Copyright	J.Gunnar	Erickson		Inventions/	Book	\$1.00	
Inventors' Digest (copy 2)				Inventions/	Magazine	\$1.00	
Inventors' Digest (copy 1)				Inventions/	Magazine	\$1.00	
Inventor Assistance Source Directory				Inventions/	Book	\$1.00	
Getting Permission	Richard	Stim		Inventions/	Book	\$34.95	
From Invention To Innovation				Inventions/	Pamphlet	\$1.00	
From Invention To Innovation				Inventions/	Book	\$1.00	
The Copyright Handbook	Stephen	Fishman		Inventions/	Book	\$24.95	
Basic Facts About Registering A Trademark				Inventions/	Pamphlet	\$1.00	
Your Business Plan	Dennis	Sargent		Business S	Book	\$1.00	
Your Business Plan (copy 3)	Dennis	Sargent		Business S	Book	\$20.00	
Your Business Plan (copy 2)	Dennis	Sargent		Business S	Book	\$20.00	
Your Business Plan (copy 1)	Dennis	Sargent		Business S	Book	\$20.00	

<i>Title</i>	<i>First Na</i>	<i>Last Na</i>	<i>Description</i>	<i>Category</i>	<i>Media</i>	<i>Price</i>	<i>Grant</i>
Your Business Plan	Dennis	Sargent		Business S	Book	\$20.00	
Your Business Plan (copy 2)	Dennis	Sargent		Business S	Book	\$1.00	
Your Business Plan (copy 1)	Dennis	Sargent		Business S	Book	\$1.00	
Su Plan de Negocio	Dennis	Sargent	Spanish	Business S	Book	\$20.00	
The Successful Business Plan	Rhonda	Abrams		Business S	Book	\$27.95	
Steps To Starting A Business				Business S	Pamphlet	\$1.00	
The Start Up Guide	David	Bangs Jr.		Business S	Book	\$22.95	
Smart Steps To Business Success	Charles	Chickadel		Business S	Binder	\$1.00	
The Service Business Planning Guide	Warren	Purdy		Business S	Book	\$19.95	
Planning And Goal Setting For Small Business				Business S	Pamphlet	\$1.00	
Oregon Business Guide				Business S	Pamphlet	\$1.00	
New Business Kit	Steven	Harris		Business S	Binder	\$1.00	
Local Business Requirements				Business S	Binder	\$1.00	
Kick Start Your Dream Business	Romanus	Wolter		Business S	Book	\$1.00	
The Indian Business Owner's Guides (copy 5)	Suzanne	Burcell		Business S	Book	\$1.00	
The Indian Business Owner's Guides (copy 4)	Suzanne	Burcell		Business S	Book	\$1.00	
The Indain Business Owner's Guides (copy 3)	Suzanne	Burcell		Business S	Book	\$1.00	
The Indian Business Owner's Guides (copy 2)	Suzanne	Burcell		Business S	Book	\$1.00	
The Indian Business Owner's Guides (copy 1)	Suzanne	Burcell		Business S	Book	\$1.00	
How To Start A Business			English/Spanish	Business S	Binder	\$1.00	
How To Save Your Business Before You Start				Business S	Pamphlet	\$1.00	
How To Really Start Your Own Business (copy 2)				Business S	Pamphlet	\$1.00	

<i>Title</i>	<i>First Na</i>	<i>Last Na</i>	<i>Description</i>	<i>Category</i>	<i>Media</i>	<i>Price</i>	<i>Grant</i>
How To Really Start Your Own Business (copy 1)				Business S	Pamphlet	\$1.00	
Business Plans Financing Operation (copy 2)				Business S	Book	\$1.00	
Business Plans Financing Operation (copy 1)				Business S	Book	\$1.00	
The Guide To Retail Business Planning (copy 3)	Warren	Purdy		Business S	Book	\$19.95	
The Guide To Retail Business Planning (copy 2)	Warren	Purdy		Business S	Book	\$19.95	
The Guide To Retail Business Planning (copy 1)	Warren	Purdy		Business S	Book	\$19.95	
Get The Buzz	David	Wold		Business S	Book	\$1.00	
Fundamentals Of Developing A Business Plan				Business S	Binder	\$1.00	
Business Start Up Guide				Business S	Binder	\$1.00	
Doing Business In California				Business S	Book	\$1.00	
Doing Business In California				Business S	Book	\$1.00	
Business Start Up Kit (copy 2)				Business S	Book	\$1.00	
Business Start Up Kit (copy 1)				Business S	Book	\$1.00	
Business Start Up Kit				Business S	Book	\$1.00	
Business Plans To Game Plans	Jan	King		Business S	Book	\$29.95	
Business Plans For Artisans				Business S	Pamphlet	\$1.00	
The Business Planning Guide	David	Bangs Jr.		Business S	Book	\$1.00	
Business Planning				Business S	Pamphlet	\$1.00	
Up Your Cash Flow	Harvey	Goldstein		Finance	Book	\$12.95	
The Upstart Guide to Buying, Valuing, And Selling	Scott	Gabehart		Finance	Book	\$29.95	
Small Business & The SEC				Finance	Book	\$1.00	
Small Business Financial Kit				Finance	Binder	\$1.00	

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SBA Loan Procedures				Finance	Binder	\$1.00	
Raising Venture Capital				Finance	Book	\$1.00	
Profiting From Financial Statements (copy 2)				Finance	Book	\$1.00	
Profiting From Financial Statements (copy 1)				Finance	Book	\$1.00	
The Portable MBA In Investment	Peter	Bernstein		Finance	Book	\$1.00	
Monthly Payment Direct Reduction Loan Schedules				Finance	Book	\$1.00	
Managing Fixed Assets				Finance	Pamphlet	\$1.00	
Infrastructure Finance				Finance	Book	\$0.00	
How To Prepare A Bank Financing Proposal For Your				Finance	Book	\$1.00	
How To Apply For A Business Loan				Finance	Pamphlet	\$1.00	
How To Advertise Consumer Credit				Finance	Pamphlet	\$1.00	
Finding Money For Your Small Business	Max	Fallek		Finance	Book	\$19.95	
Financial Troubleshooting	David	Bangs		Finance	Book	\$22.95	
Financial Profiles Of The Small Business				Finance	Book	\$1.00	
Financial Management For Entrepreneurs				Finance	Pamphlet	\$1.00	
Financial Control By Time Absorption Analysis	Cole	Neff		Finance	Book	\$1.00	
Guides For Profit Planning	Charles	Woelfel		Finance	Book	\$1.00	
Credit Collections For Small Stores	A. Charlene	Sullivan		Finance	Book	\$1.00	
A Comprehensive Handbook For SBA Loans	Charles	Green		Finance	Book	\$19.95	
Commercial Lending Guide For Small Business Borrow	Gary	Barnes		Finance	Book	\$9.95	
Commercial Loan Review Procedures	Graham	Conlin		Finance	Book	\$1.00	
The Cash Flow Control Guide	David	Bangs Jr.		Finance	Book	\$19.95	

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Buying And Selling A Business	Robert	Klueger		Finance	Book	\$14.95
Business Valuation Bluebook	Chad	Simmons		Finance	Book	\$16.95
Banking For the Non Banker	Don	Alexander		Finance	Book	\$1.00
Angel Investing	Mark	Van Osnab		Finance	Book	\$32.00
Financing Source Guide				Finance	Book	\$1.00
Strategic Selling	Robert	Miller		Retail	Book	\$19.95
Spin Selling	Neil	Rackman		Retail	Book	\$0.00
Business Start Up Guide				Retail	Binder	\$1.00
Small Store Merchandise Planning				Retail	Pamphlet	\$1.00
Small Store Management				Retail	Pamphlet	\$1.00
Small Store Layout And Design				Retail	Pamphlet	\$1.00
Selling What You Make (copy 2)	JoAnn	Schuch		Retail	Pamphlet	\$1.00
Selling What You Maket (copy 1)	JoAnn	Schuch		Retail	Pamphlet	\$1.00
Selling Helping Customers Buy	Roger	Ditzenberg		Retail	Book	\$1.00
Professional Selling	David	Kurtz		Retail	Book	\$1.00
Successful Retailing	Paula	Wardell		Retail	Book	\$19.95
Retail Promotion				Retail	Pamphlet	\$1.00
Profit Costing & Pricing For Manufacturers				Retail	Pamphlet	\$1.00
Retail Buying Function				Retail	Pamphlet	\$1.00
Pricing Your Products				Retail	Pamphlet	\$1.00
Managing Retail Salespeople				Retail	Pamphlet	\$1.00
From Kitchen To Market Third Edition	Stephen	Hall		Retail	Book	\$28.95
Inventory Management Wholesale/Retail				Retail	Pamphlet	\$1.00
Inventory Control				Retail	Pamphlet	\$1.00
Improve Your Selling Effectiveness	Stan	Kossen		Retail	Book	\$1.00
How To Find New Customers And Increase Sales				Retail	Pamphlet	\$25.00

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Fundamentals Of Selling	Charles	Futrell		Retail	Book	\$1.00
Full Price	Thomas	Winner		Retail	Book	\$25.00
From Kitchen To Market (copy 3)	Stephen	Hall		Retail	Book	\$27.95
From Kitchen To Market (copy 2)	Stephen	Hall		Retail	Book	\$27.95
From Kitchen To Market (copy 1)	Stephen	Hall		Retail	Book	\$27.95
Creative Selling	Webster	Johnson		Retail	Book	\$1.00
Business Basics				Retail	Pamphlet	\$1.00
Word Of Mouth Marketing	Jerry	Wilson		Marketing	Book	\$24.95
Store Layout And Design				Marketing	Pamphlet	\$1.00
Small Business Marketing				Marketing	Pamphlet	\$1.00
Small Store Advertising And Promotions				Marketing	Pamphlet	\$1.00
Secrets From The Lost Art Of Common Sense Marketin	Brad & Ala	Antin		Marketing		\$14.95
Selecting Advertising Media	Harvey	Cook		Marketing	Book	\$1.00
Power Marketing	Jody	Horner		Marketing	Binder	\$39.95
Marketing Places	Philip	Kotler		Marketing	Book	\$40.00
Marketing Math	William	Stull		Marketing	Book	\$1.00
Marketing Forest Products	Jean	Mater		Marketing	Book	\$0.00
Marketing (copy 2)				Marketing	Pamphlet	\$1.00
Marketing (copy1)				Marketing	Pamphlet	\$1.00
How To Prepare A Marketing Plan	John	Stapleton		Marketing	Book	\$1.00
Guerilla Marketing Online	Jay	Levinson		Marketing	Book	\$12.95
Guerrilla Marketing	Jay	Levinson		Marketing	Book	\$13.00
Fundamentals For Developing A Marketing Plan				Marketing	Book	\$1.00
Exhibit Marketing	Edward	Chapman Jr		Marketing	Book	\$1.00
Doing Well	L. Lawrenc	Embley		Marketing	Book	\$24.95
Displays That Sizzle					Pamphlet	\$1.00

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The Direct Marketing Handbook	Edward	Nash		Marketing		\$1.00	
Build Your Own Network Sales Business (copy 2)	Gregory &	Kishel		Marketing	Book	\$1.00	
Build Your Own Network Sales Business (copy 1)	Gregory &	Kishel		Marketing	Book	\$1.00	
Business Basics				Marketing	Pamphlet	\$1.00	
Business To Business Advertising	Charles	Patti		Marketing	Book	\$39.95	
Advertising Your Small Business				Marketing	Book	\$1.00	
Advertising That Sells!				Marketing	Pamphlet	\$1.00	
ABC's of Selling	Charles	Futrell		Marketing	Book	\$1.00	